Global Gateway

EU–SOMALIA BUSINESS FORUM 2026

B2B

B2B COMPANY BOOK

Selected International / EU Companies and Organizations for Matchmaking

5–6 October 2026 | Mogadishu, Somalia

DRAFT EDITION

33 **COMPANY & ORGANIZATION PROFILES**

ABOUT THIS BOOK

This B2B Company Book is a practical matchmaking reference for the EU–Somalia Business Forum 2026. It presents selected international and European companies and institutions participating in the Forum, summarizing their profiles, areas of expertise, relevance to Somalia, contact information and priority partnership interests. The book helps Somali companies, institutions, and other Forum participants identify suitable counterparts and prepare focused B2B discussions, commercial partnerships, technology cooperation, and follow-up opportunities.

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Cowater International

B2B COMPANY BOOK

Introduction

5–6 October 2026 | Mogadishu, Somalia

The EU–Somalia Business Forum 2026, held in Mogadishu on 5–6 October 2026 under the theme "Invest in Somalia: Unlocking High-Potential Markets," is a flagship initiative of the EU Somalia Investment, Trade and Business Platform (ITBP). Somalia is undergoing a period of economic and institutional transformation, supported by public finance reforms, debt relief under the HIPC process and gradual improvements in security and governance. Its private sector remains resilient and dynamic, but it still faces limited access to finance, infrastructure gaps, skills shortages and regulatory bottlenecks. Investment and partnership with European companies can play a catalytic role in modernising value chains, introducing new technologies and raising productivity. The Forum provides a structured space for Somali enterprises to present their needs and opportunities, and for EU companies to explore viable investment pipelines.

This B2B Company Book is a practical matchmaking reference for the Forum. It presents 33 selected international and European companies and organisations from more than ten countries. They span the Forum's four thematic priorities: agri value chains, renewable energy, the digital economy, and trade and logistics. The Book also includes professional-service firms, implementing and development partners, trade-promotion agencies and the financial sector. Each profile summarises the organisation's areas of expertise, its relevance to Somalia, its priority B2B opportunities, the type of Somali counterparts it wishes to meet, and its contact details. The aim is to help Somali companies, institutions and other participants identify suitable partners in advance, so that meetings at the Forum focus on concrete commercial partnerships, technology cooperation and follow-up opportunities.

The Book supports the matchmaking objectives set out by the Government of Somalia's Interministerial Committee for the Forum. The Committee is led by the Ministry of Commerce and Industries and co-chaired with the EU Delegation. It brings together the Ministries of Agriculture and Irrigation; Livestock, Forestry and Range; Blue Economy and Fisheries; and Planning, Investment and Economic Development, together with the Chamber of Commerce. Its mandate includes identifying investment-ready opportunities, preparing Somali enterprises and sector associations for matchmaking, and turning Forum outcomes into structured follow-up actions. The Book is designed to serve that process before, during and after the Forum.

The United Nations Industrial Development Organization (UNIDO) played a supporting role in preparing this matchmaking exercise. On the Somali side, UNIDO helped identify and prepare Somali companies so they could take part in focused, well-informed B2B discussions. On the European side, UNIDO mobilised and supported EU companies through its Investment and Technology Promotion Offices (ITPOs) in Rome, Italy, and Bonn, Germany. These offices connected European technology providers and investors with opportunities in Somalia and supported their preparation for the Forum. This dual support has helped ensure that the companies presented in this Book are well-matched, prepared and positioned to build lasting partnerships between European and Somali businesses.

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Renewable Energy

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trade and Logistics or Digital Economy

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01

PROFESSIONAL SERVICE

ASI Europe

France

COMPANY PROFILE

ASI Europe is part of Adam Smith International (ASI), a global advisory company working with governments, international organizations, companies and foundations to strengthen economies, improve institutions and deliver complex programmes. ASI has a long Africa presence and an established Somalia portfolio, including work in stabilization, governance, public finance and economic development.

AREAS OF EXPERTISE

- Economic development and private-sector reform
- Governance and institutional strengthening
- Trade facilitation and regional integration
- Programme design, delivery and evaluation
- Fragile-state and Somalia programme delivery

FORUM RELEVANCE TO SOMALIA

STATED / HIGH RELEVANCE: ASI has an established Somalia portfolio and Africa headquarters in Nairobi. For the Forum, it is primarily an implementing and advisory partner rather than a commercial buyer.

PRIORITY B2B OPPORTUNITIES

- Identify Somali consulting, research and implementation partners
- Engage ministries, business associations and private-sector actors on economic-growth programmes
- Explore trade, investment-climate and private-sector development assignments
- Build local delivery networks for future Somalia programmes

PRIORITY COUNTERPARTS FOR B2B

NO.	COUNTERPART
01	National consulting firms
02	Business associations
03	Government institutions
04	Research/implementation partners

CONTACT DETAILS

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02

AGRICULTURE

Aster srl

Italy

COMPANY PROFILE

Aster S.r.l. is an Italian manufacturer of high-quality drip irrigation lines designed for efficient water distribution across open-field crops, greenhouses, soilless cultivation, sub-irrigation and gardening. The company has worked in drip irrigation for more than 40 years and manufactures its products in Italy using 100% virgin raw materials, with a strong focus on durability, uniform water delivery and water-use efficiency.

AREAS OF EXPERTISE

- Drip irrigation lines
- Water-efficient irrigation
- Greenhouse and soilless cultivation
- Sub-irrigation systems
- Precision irrigation applications

PRIORITY B2B OPPORTUNITIES

- Identify Somali irrigation distributors and installation partners
- Engage commercial farms, cooperatives and horticulture producers
- Explore demonstration pilots for drip irrigation and greenhouse production
- Support efficient irrigation packages for agriculture and resilience programmes

FORUM RELEVANCE TO SOMALIA

HIGH RELEVANCE: Water-efficient irrigation is directly aligned with Somalia's need to improve agricultural productivity under water scarcity. Aster's dripline technology can support horticulture, irrigated farming, greenhouse production and climate-resilient agriculture while reducing water losses.

PRIORITY COUNTERPARTS FOR B2B

NO.	COUNTERPART
01	Irrigation companies
02	Commercial farms / cooperatives
03	Agri-input distributors
04	Greenhouse / horticulture firms

CONTACT DETAILS

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https://www.aster.cc/

03

RENEWABLE ENERGY

Boreal Light GmbH

Germany

COMPANY PROFILE

Boreal Light develops solar-powered desalination and water-treatment technology for off-grid communities and industries. Its Winture systems can treat saline seawater or brackish water using solar energy, while the WaterKiosk model supports local water-service delivery.

AREAS OF EXPERTISE

- Solar-powered desalination
- Off-grid water treatment
- Drinking and irrigation water
- Water-service business models

PRIORITY B2B OPPORTUNITIES

- Pilot solar desalination in coastal / off-grid locations
- Explore WaterKiosk-type operating models with Somali water providers
- Integrate water supply with irrigation and productive use
- Partner with municipalities, utilities and local operators

FORUM RELEVANCE TO SOMALIA

INFERRED: Especially relevant to Somalia's coastal and saline-groundwater environments, where decentralized water access can support communities, agriculture and industry.

PRIORITY COUNTERPARTS FOR B2B

NO.	COUNTERPART
01	Drinking water • Irrigation • Water distrobution companies • Beverage companies • Fisheries, fishermen associations • Farmers
02	To be confirmed
03	To be confirmed
04	To be confirmed

CONTACT DETAILS

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04

TRADE AND LOGISTICS

Der Mittelstand. BVMW International GmbH

Germany

COMPANY PROFILE

BVMW International is the international arm of Der Mittelstand, a major German SME network. It supports internationalization by facilitating trade, investment, market access, business partnerships and cooperation with governments, associations and development organizations.

AREAS OF EXPERTISE

- SME internationalization
- Trade and investment promotion
- Business delegations and matchmaking
- German SME networks

FORUM RELEVANCE TO SOMALIA

INFERRED: A gateway to German SMEs beyond the companies physically present at the Forum and a priority relationship for Somali chambers and business associations.

PRIORITY B2B OPPORTUNITIES

- Create a German–Somali SME partnership pipeline
- Introduce Somali companies to German technology and commercial partners
- Develop trade missions and sector delegations
- Strengthen chamber / association cooperation

PRIORITY COUNTERPARTS FOR B2B

NO.	COUNTERPART
01	Somali Chamber / associations
02	Established SMEs
03	Investment agencies
04	Banks / investors

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IMPLEMENTING PARTNER

DT Global Europe

Spain

COMPANY PROFILE

DT Global Europe is part of an international development company working across economic growth and trade, agriculture, governance, climate and institutional development. The Forum profile notes a global footprint and a Nairobi office, providing a practical East Africa implementation base.

AREAS OF EXPERTISE

- Economic growth and trade
- Agriculture and market systems
- Programme implementation
- Governance and green transition

FORUM RELEVANCE TO SOMALIA

INFERRED: A likely partner or prime contractor for donor-funded private-sector, agriculture, trade and green-growth programmes in Somalia.

PRIORITY B2B OPPORTUNITIES

- Register capable Somali firms for local implementation and subcontracting
- Identify research, fieldwork and stakeholder-engagement partners
- Explore agribusiness and trade-facilitation assignments
- Build consortia for development-financed programmes

PRIORITY COUNTERPARTS FOR B2B

NO.	COUNTERPART
01	sectoral ministries of Somalia and Somaliland and international organizations such as European Delegation, World Bank, UNMINK, European Bank of Investment, KfW and GIZ. Also national consulting firms
02	To be confirmed
03	To be confirmed
04	To be confirmed

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AGRICULTURE

DuWo srl

Italy

COMPANY PROFILE

The submitted Forum materials describe DuWo both as an engineering and innovation company and as the developer of a reusable smart packaging system for fisheries. The fisheries solution is designed to replace single-use polystyrene boxes and add digital traceability, while the wider company capability includes applied research, product/process innovation and technology transfer. DuWo is a susteinable and intelligent packaging system designed to replace single-use polysterene boxes in the fischeries supply chain.DuWo also brings digital traceability into the fish supply chain.

AREAS OF EXPERTISE

- Reusable fisheries packaging
- Digital traceability / RFID
- Product and process innovation
- Applied engineering and technology transfer

PRIORITY B2B OPPORTUNITIES

- Pilot reusable boxes and traceability with fisheries exporters
- Develop washing / reuse logistics for packaging
- Support process innovation in fish handling and export chains
- Explore technology-transfer work with Somali manufacturers

FORUM RELEVANCE TO SOMALIA

INFERRED: Strong fit for Somali fisheries companies seeking better handling, traceability, export quality and reduced plastic waste; broader engineering support may also benefit manufacturers.

PRIORITY COUNTERPARTS FOR B2B

NO.	COUNTERPART
01	Fishermen, fish markets, coastal municipalities, fish traders
02	To be confirmed
03	To be confirmed
04	To be confirmed

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PROFESSIONAL SERVICE

EAST CAB Oy

Finland

COMPANY PROFILE

EAST CAB Oy is a Finland-based company providing transportation, consulting and event services. According to its Forum submission, the company is expanding its expertise-export activities to East Africa, with advisory interests in education and construction in Kenya, Somalia and Ethiopia. Its official website also highlights 24/7 transport services, corporate transport, consulting and event organization.

AREAS OF EXPERTISE

- Business and development consulting
- Education-sector advisory
- Construction-sector advisory
- Corporate and passenger transport services
- Event planning and organization
- Finland-East Africa business linkages

PRIORITY B2B OPPORTUNITIES

- Explore advisory partnerships in education and construction
- Facilitate Finland-Somalia commercial and institutional linkages
- Engage Somali companies seeking European market or expertise connections
- Develop transport, event and business-support partnerships
- Explore diaspora-led investment and market-entry opportunities

FORUM RELEVANCE TO SOMALIA

STATED / STRONG FIT: The company explicitly identifies Somalia as one of its East African focus markets. Its combination of Finnish business experience, Somali/East African linkages, consulting, transport and event services can support cross-border partnerships, institutional cooperation and market-entry discussions.

PRIORITY COUNTERPARTS FOR B2B

NO.	COUNTERPART
01	Dahabshiil / financial institutions
02	Banadir city / public institutions
03	Ministry of Commerce & Industry
04	Ministry of Youth & Sports

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RENEWABLE ENERGY

08 EMPO-NI off-grid solutions

Germany

COMPANY PROFILE

EMPO-NI develops German-made off-grid solar systems for productive use, including solar pumping, irrigation, milling, oil pressing, cooling and other applications for remote communities and enterprises.

AREAS OF EXPERTISE

- Off-grid solar systems
- Solar irrigation and pumping
- Solar milling / oil pressing
- Productive-use energy
- Remote-community electrification

PRIORITY B2B OPPORTUNITIES

- Establish local distribution and after-sales partnerships
- Pilot solar irrigation, milling and cooling systems
- Work with cooperatives and processors on productive-use energy
- Develop financing / PAYG models with local partners

FORUM RELEVANCE TO SOMALIA

INFERRED: Direct fit for rural electrification and productive-use energy in agriculture and small industry, where diesel replacement can lower operating costs.

PRIORITY COUNTERPARTS FOR B2B

NO.	COUNTERPART
01	UNDP Somalia (United Nations Development Program: Africa Minigrids Program (AMP) Somalia, PUE component • IOM Somalia (International Organization for Migration) • GIZ: GEED Program (Green Energy and Economic Development), • SOGEA (Somali Green Energy Association), • MoEWR (Ministry of Energy and Water Resources): ASCENT Project • local ESPs (Electricity Service Providers) such as NESCOM • AECF (Africa Enterprise Challenge Fund).
02	To be confirmed
03	To be confirmed
04	To be confirmed

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RENEWABLE ENERGY

Eurotehnica Electrical & Security System Somalia

Romania and Somalia

COMPANY PROFILE

Eurotehnica provides electrical engineering and security solutions, including low-voltage and weak-current installations, CCTV and video surveillance, anti-intrusion systems, smart-home technologies and photovoltaic-energy solutions. The organization is already registered and operating in Somalia.

AREAS OF EXPERTISE

- Electrical engineering
- CCTV / surveillance
- Security and anti-intrusion systems
- Smart-home technology
- Solar PV solutions

PRIORITY B2B OPPORTUNITIES

- Develop joint bids with Somali contractors
- Supply / install security and electrical systems
- Partner on commercial and institutional solar projects
- Train local technicians and build maintenance capability

FORUM RELEVANCE TO SOMALIA

STATED: Existing Somalia registration and local presence make Eurotehnica one of the most immediately operational partners in the delegation.

PRIORITY COUNTERPARTS FOR B2B

NO.	COUNTERPART
01	Electrical / construction contractors
02	Energy EPCs
03	ICT / security integrators
04	Commercial / institutional clients

CONTACT DETAILS

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Not provided

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AGRICULTURE

Factoryneo Limited.

Kenya

COMPANY PROFILE

Factoryneo is a Kenya-based industrial-technology representative serving manufacturers across East Africa. The Forum profile notes representation of European equipment suppliers in milling, hygiene, bottling, packaging and boilers, alongside process engineering and plant-modernization support. Factoryneo is a sales agent of industrial technology manufacturers from the EU.

Representations:
Ocrim (Four milling)
GDM (Hygiene)
AND&OR (Bottling)
Mespack (Flexible packs)
Clayton (Boilers).

AREAS OF EXPERTISE

- Industrial machinery sourcing
- Milling and food-processing equipment
- Bottling and packaging lines
- Industrial hygiene / boilers
- Factory modernization

FORUM RELEVANCE TO SOMALIA

STATED: As a sales agent for EU manufacturers in East Africa, Factoryneo offers one of the shortest routes from Somali manufacturers to European production equipment and regional after-sales support.

PRIORITY B2B OPPORTUNITIES

- Identify factory modernization and new-line investments
- Source milling, beverage and packaging equipment
- Develop local installation and after-sales partnerships
- Support turnkey production and automation projects

PRIORITY COUNTERPARTS FOR B2B

NO.	COUNTERPART
01	Private sector : Manufacturers in milling, beverage, FMCG producers. • Public sector : Ministry of Industrialisation and Ministry of Agriculture • Association of Manufacturers.
02	To be confirmed
03	To be confirmed
04	To be confirmed

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TRADE AND LOGISTICS

Frisomat

Belgium

COMPANY PROFILE

Frisomat designs and manufactures prefabricated steel buildings and has delivered tens of thousands of structures in more than 100 countries. Its solutions include warehouses, agricultural storage, industrial halls and workshops that can be rapidly erected and adapted to local requirements.

AREAS OF EXPERTISE

- Modular steel buildings
- Agricultural storage facilities
- Warehouses and industrial halls
- Rapid-build structures

FORUM RELEVANCE TO SOMALIA

INFERRED: Highly relevant to Somali warehousing, packhouses, agri-processing, logistics facilities and light industrial development.

PRIORITY B2B OPPORTUNITIES

- Supply warehouses and storage facilities to agribusinesses
- Partner with Somali contractors for foundations and assembly
- Develop industrial / logistics structures
- Explore packhouse and cold-chain building packages

PRIORITY COUNTERPARTS FOR B2B

NO.	COUNTERPART
01	Installation companies / Rigging companies / Construction companies
02	To be confirmed
03	To be confirmed
04	To be confirmed

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DIGITAL ECONOMY

Ginde www.ginde.net

Finland

COMPANY PROFILE

Ginde Consulting specializes in international trade between East Africa and Europe. Its services include supplier sourcing, procurement, import/export consulting, logistics coordination, regulatory compliance and market-entry support, with a stated vision of serving as a bridge between the two regions.

AREAS OF EXPERTISE

- Europe–East Africa trade
- Supplier sourcing and procurement
- Import / export consulting
- Logistics coordination
- Market-entry support

PRIORITY B2B OPPORTUNITIES

- Connect Somali exporters with Nordic / European buyers
- Support European firms entering Somalia
- Facilitate sourcing and regulatory-compliance pathways
- Build diaspora-backed commercial partnerships

FORUM RELEVANCE TO SOMALIA

STATED: The firm is Finland-based with a Somali founder and explicitly focuses on Europe–East Africa business links.

PRIORITY COUNTERPARTS FOR B2B

NO.	COUNTERPART
01	Government Ministries and Public Institutions • International Organizations (UN agencies, EU institutions, development agencies) • Non-Governmental Organizations (NGOs) • International Development Organizations • Research and Survey Organizations • Educational Institutions and Universities • Vocational Training Centers • Business Consulting Firms
02	To be confirmed
03	To be confirmed
04	To be confirmed

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TRADE AND LOGISTICS

ICEX

Kenya / Spain

COMPANY PROFILE

ICEX España Exportación e Inversiones is Spain’s public business entity for internationalization and investment promotion. It helps Spanish companies enter foreign markets through market intelligence, commercial partner identification, business events and the worldwide network of Economic and Commercial Offices. For Somalia, ICEX directs enquiries to the Economic and Commercial Office of the Embassy of Spain in Nairobi.

AREAS OF EXPERTISE

- Trade and investment promotion
- Market intelligence
- Spanish company internationalization
- Business partner identification
- Commercial and institutional matchmaking

PRIORITY B2B OPPORTUNITIES

- Identify Somali importers, distributors and business partners for Spanish companies
- Promote Spanish technologies and services relevant to Somalia’s productive sectors
- Connect Somali businesses with Spanish suppliers and investors
- Support trade missions, market intelligence and institutional business linkages

FORUM RELEVANCE TO SOMALIA

STRONG INSTITUTIONAL FIT: ICEX can connect Somali companies and institutions with Spanish suppliers, technology providers and investors, while providing market-entry information and structured trade-promotion support. Somalia is served through the Spanish Economic and Commercial Office in Nairobi.

PRIORITY COUNTERPARTS FOR B2B

NO.	COUNTERPART
01	Importers / distributors
02	Business associations
03	Investment agencies
04	Productive-sector companies

CONTACT DETAILS

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Not provided

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RENEWABLE ENERGY

14 Innotech Ingenieursgesellschaft mbH

Germany

COMPANY PROFILE

INNOTECH provides food-processing and energy-efficient drying technologies, including solar and solar-assisted dryers for fruits, vegetables and other agricultural products. Its solutions support preservation, value addition and reduction of post-harvest losses.

AREAS OF EXPERTISE

- Solar / solar-assisted drying
- Fruit and vegetable processing
- Post-harvest loss reduction
- Renewable process heat
- Training and technology transfer

PRIORITY B2B OPPORTUNITIES

- Install pilot dryers with processors and cooperatives
- Develop dried-fruit, vegetable and spice products
- Partner with local fabricators / distributors
- Build quality-control and operator-training packages

FORUM RELEVANCE TO SOMALIA

INFERRED: Well suited to Somali horticulture, spices and food-processing businesses seeking low-energy preservation and value addition.

PRIORITY COUNTERPARTS FOR B2B

NO.	COUNTERPART
01	Fruit & vegetable processors
02	Cooperatives
03	Food manufacturers
04	Solar / engineering firms

CONTACT DETAILS

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TRADE AND LOGISTICS

IRD Engineering Srl

Albania

COMPANY PROFILE

IRD Engineering is an independent international engineering consultancy providing master planning, feasibility studies, design, project management, supervision, technical assistance and capacity building for infrastructure projects. Its Forum profile specifically highlights water, energy and logistics infrastructure and worldwide implementation support.

AREAS OF EXPERTISE

- Infrastructure feasibility and design
- Project management and works supervision
- Water, energy and logistics infrastructure
- Technical assistance and capacity building

FORUM RELEVANCE TO SOMALIA

INFERRED: Strong fit with Somali port, road, irrigation, urban and water-infrastructure programmes, especially where international-standard design and supervision are required.

PRIORITY B2B OPPORTUNITIES

- Joint bidding with Somali engineering and consulting firms
- Feasibility, design and supervision for roads, ports, water and logistics projects
- Local data collection, field investigation and laboratory partnerships
- Capacity building and local professional secondment

PRIORITY COUNTERPARTS FOR B2B

NO.	COUNTERPART
01	Laboratory, field investigations, data collection, Design, Supervision and consultancy companies providing the same type of services
02	To be confirmed
03	To be confirmed
04	To be confirmed

CONTACT DETAILS

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DEVELOPMENT PARTNER

Italian Trade Agency

Italy

COMPANY PROFILE

The Italian Trade Agency (ITA/ICE) is Italy's public agency for the internationalization of Italian companies and the promotion of trade and investment. Its Nairobi office works across sectors closely aligned with the Forum, including construction and infrastructure, energy and environment, agriculture and livestock machinery, food processing and packaging, and start-up and innovation.

AREAS OF EXPERTISE

- Italian export and trade promotion
- Business matchmaking
- Market-entry and partner identification
- Industrial machinery and technology linkages
- Agribusiness, food-processing and energy promotion

FORUM RELEVANCE TO SOMALIA

STRONG INSTITUTIONAL FIT: The Agency can serve as a gateway to Italian companies, machinery suppliers and technology providers whose capabilities match Somalia's priorities in agribusiness, manufacturing, energy, infrastructure and innovation.

PRIORITY B2B OPPORTUNITIES

- Meet Somali importers and local distributors
- Identify demand for Italian machinery, technologies and services
- Connect Somali productive-sector companies with Italian suppliers
- Support B2B follow-up and commercial partnerships after the Forum

PRIORITY COUNTERPARTS FOR B2B

NO.	COUNTERPART
01	Importers / local distributors
02	Manufacturers / processors
03	Agribusiness & energy firms
04	Business associations

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TRADE AND LOGISTICS AND AGRICULTURE

KTI-Plersch Kältetechnik GmbH

Germany

COMPANY PROFILE

KTI-Plersch is a German engineering company specializing in industrial refrigeration, ice production, cold rooms and integrated cooling systems. It serves food processing, fisheries and other industrial sectors and provides engineering, manufacturing, installation and technical support. KTI-Plersch is a manufacturer of industrial ice plants, ice storages and positive- and negative-temperature cold rooms for fisheries, food processing, cold-chain logistics and industrial applications.

AREAS OF EXPERTISE

- Industrial refrigeration
- Ice plants and ice storage
- Cold rooms / freezing systems
- Process cooling
- Turnkey engineering and support

PRIORITY B2B OPPORTUNITIES

- Design ice plants for fisheries landing sites
- Develop cold rooms for processors and exporters
- Partner with local installers / EPCs
- Integrate efficient cooling with solar or hybrid energy

FORUM RELEVANCE TO SOMALIA

INFERRED: Directly relevant to Somalia's fisheries, meat, dairy and food-processing value chains, particularly landing sites, abattoirs, export hubs and cold-chain logistics.

PRIORITY COUNTERPARTS FOR B2B

NO.	COUNTERPART
01	Fishery operators, seafood processors, cold-chain and logistics companies, food processors, port operators, EPC contractors, distributors, project owners and donor-funded project implementers.
02	To be confirmed
03	To be confirmed
04	To be confirmed

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RENEWABLE ENERGY

18 MLPower & Trading Solutions GmbH

Germany

COMPANY PROFILE

MLPower & Trading Solutions operates in electrical engineering, photovoltaic systems, battery storage, network technology, smart-home/building automation and trading of electrical and energy-system components.

AREAS OF EXPERTISE

- Photovoltaic systems
- Battery storage
- Electrical installations
- Network technology
- Smart building / automation

PRIORITY B2B OPPORTUNITIES

- Subcontract with Somali ESCOs and EPCs
- Supply electrical and PV equipment
- Develop C&I solar and storage projects
- Provide installer and technician training

FORUM RELEVANCE TO SOMALIA

STATED: Registered by organizers as a Somali diaspora participant, making local partnership development and market understanding comparatively immediate.

PRIORITY COUNTERPARTS FOR B2B

NO.	COUNTERPART
01	Solar EPCs / ESCOs
02	Electrical contractors
03	Construction firms
04	Commercial / industrial clients

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RENEWABLE ENERGY

Nomad Solar Energy

Spain

COMPANY PROFILE

Nomad Solar Energy develops mobile and containerized solar-generation and energy-storage systems designed for rapid deployment in remote, temporary and off-grid settings. The company also positions energy and water solutions together.

AREAS OF EXPERTISE

- Containerized solar generation
- Battery energy storage
- Rapid-deployment energy
- Energy-water solutions

FORUM RELEVANCE TO SOMALIA

INFERRED: Suitable for Somali clinics, camps, construction sites, cold rooms, water pumping and other sites needing fast-deploy power without long civil works.

PRIORITY B2B OPPORTUNITIES

- Pilot mobile solar with contractors and remote-site operators
- Integrate power with water pumping or treatment
- Explore rental / lease business models
- Identify local deployment and O&M partners

PRIORITY COUNTERPARTS FOR B2B

NO.	COUNTERPART
01	technical partners • potential buyers/institutions
02	To be confirmed
03	To be confirmed
04	To be confirmed

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RENEWABLE ENERGY

QCRE Somalia

Somalia

COMPANY PROFILE

QCRE Somalia is linked to Sweden-founded QC Renewable Energy, established by energy engineers to deliver renewable-energy systems and energy-efficiency services, with an early focus on East Africa and Somalia. Public references document solar street-lighting and solar deployment experience in Somalia, alongside design, installation and advisory services. QC Renewable Energy is a Swedish-founded renewable energy company connecting communities through sustainable solar solutions, from design and supply to installation and maintenance.

AREAS OF EXPERTISE

- Solar PV system design and installation
- Energy-efficiency advisory
- Solar street lighting
- Off-grid and distributed energy
- Local implementation and maintenance

PRIORITY B2B OPPORTUNITIES

- Partner with EPC companies and local energy service providers
- Develop public, commercial and community solar projects
- Engage government and international partners on renewable-energy programmes
- Expand local installation, O&M and workforce capacity

FORUM RELEVANCE TO SOMALIA

STATED: Somalia is an operating market for QCRE. Its local presence and European technical roots make it a practical partner for EPC delivery, public lighting, C&I solar and capacity building.

PRIORITY COUNTERPARTS FOR B2B

NO.	COUNTERPART
01	EPCs companies • Government • Local communities • Businesses • International partners • NGOs
02	To be confirmed
03	To be confirmed
04	To be confirmed

CONTACT DETAILS

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RENEWABLE ENERGY

Renetech AB

Sweden

COMPANY PROFILE

Renetech AB is a Swedish renewable-energy project developer established in 2005. It focuses on recovering energy and useful by-products from biomass and waste resources, including biogas, anaerobic digestion, compost, biochar, biomass energy and related market and feasibility studies.

AREAS OF EXPERTISE

- Biogas and anaerobic digestion
- Biomass and waste-to-energy
- Biochar / compost and resource recovery
- Renewable project development
- Feasibility studies and market analysis

FORUM RELEVANCE TO SOMALIA

INFERRED: Somalia's livestock, agricultural residues and organic urban waste create opportunities for circular bioenergy, especially where energy, sanitation and waste-management needs overlap.

PRIORITY B2B OPPORTUNITIES

- Assess livestock-waste and organic-waste-to-energy opportunities
- Develop feasibility studies for biogas and biomass projects
- Partner with municipalities, farms and energy companies
- Structure technology, finance and project-development partnerships

PRIORITY COUNTERPARTS FOR B2B

NO.	COUNTERPART
01	Livestock / agribusiness firms
02	Municipal waste operators
03	Energy developers
04	Investors / technology suppliers

CONTACT DETAILS

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TRADE AND LOGISTICS

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Sellhorn Ingenieurgesellschaft mbH

Germany

COMPANY PROFILE

Sellhorn Ingenieurgesellschaft mbH is an independent, family-owned German civil-engineering consultancy founded in 1962 and based in Hamburg. Its capabilities cover industrial and building construction, transport and civil infrastructure, structural engineering, planning and project implementation.

AREAS OF EXPERTISE

- Civil and industrial engineering
- Road, rail and transport infrastructure
- Airport and airside infrastructure
- Structural engineering
- Planning, design and project implementation

PRIORITY B2B OPPORTUNITIES

- Explore port, logistics and transport-infrastructure opportunities
- Engage funding institutions and potential port investors
- Partner with Somali engineering and construction firms
- Support feasibility, design, supervision and project-management assignments

FORUM RELEVANCE TO SOMALIA

INFERRED: Strong fit with Somalia's infrastructure pipeline, including ports, logistics corridors, airports, industrial facilities and urban development. The company specifically indicated interest in funding institutions and potential port investors.

PRIORITY COUNTERPARTS FOR B2B

NO.	COUNTERPART
01	Funding institutions
02	Port investors / operators
03	Engineering consultancies
04	Construction / infrastructure firms

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RENEWABLE ENERGY

23 SERING SERIVIZI D'INGEGNERIA

Italy

COMPANY PROFILE

SERING is an international multidisciplinary engineering consultancy founded in 1988. It provides engineering, architecture, environmental services, infrastructure design, project management and BIM-based digital engineering, with international operations and more than 150 strategic infrastructure projects referenced in its international portfolio.

AREAS OF EXPERTISE

- Multidisciplinary engineering
- Infrastructure and urban planning
- Environmental services
- BIM / digital engineering
- Project management

FORUM RELEVANCE TO SOMALIA

INFERRED: Strong potential for design partnerships, local staff secondment and consortium work with Somali consultancies on transport, water, buildings and urban infrastructure.

PRIORITY B2B OPPORTUNITIES

- Joint bidding with Somali engineering firms
- BIM and digital-engineering collaboration
- Design and supervision of infrastructure projects
- Local staff secondment and capacity building

PRIORITY COUNTERPARTS FOR B2B

NO.	COUNTERPART
01	Interest in meeting key players in the civil engineering and renewable energy sectors, including engineering consultancy companies active in the region, construction companies, and institutional stakeholders involved in the planning and procurement of civil infrastructure and architectural building
02	To be confirmed
03	To be confirmed
04	To be confirmed

CONTACT DETAILS

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https://seringingegneria.it/en/

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PROFESSIONAL SERVICE

Show Yourself

Italy

COMPANY PROFILE

Show Yourself is an Italian consulting and internationalization firm active in MENA and the Balkans. The Forum submission states that it represents several companies in slaughtering technology, cold chain and food processing, as well as agricultural-product importers.

AREAS OF EXPERTISE

- Internationalization and market scouting
- Slaughtering / meat-processing technology
- Cold chain and food processing
- Agricultural buyer and supplier introductions

PRIORITY B2B OPPORTUNITIES

- Source slaughterhouse and processing technologies
- Identify cold-chain and refrigeration suppliers
- Connect Somali agricultural exporters with Italian buyers
- Support commercial representation and market entry

FORUM RELEVANCE TO SOMALIA

INFERRED: One meeting can open several Italian supplier and buyer relationships, making it especially relevant to livestock, meat, fisheries, cold chain and agri-export companies.

PRIORITY COUNTERPARTS FOR B2B

NO.	COUNTERPART
01	Representatives from the Ministries of Agriculture, Animal Husbandry, Industry, and Trade. Private companies active in the food processing sector who wish to develop their capacity to produce and export value-added meat. Producers of dried fruit and dates.
02	To be confirmed
03	To be confirmed
04	To be confirmed

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DIGITAL ECONOMY

SIGMA CONSULTING S.R.L.

Italy

COMPANY PROFILE

SIGMA Consulting is an Italian technology company developing advanced digital and integrated systems. Its Smart Farming offer applies precision-agriculture and Agriculture 4.0 technologies including IoT, sensors, GPS, artificial intelligence, big data and drones to improve farm efficiency, decision-making and environmental performance.

AREAS OF EXPERTISE

- Precision agriculture and Agriculture 4.0
- IoT sensors and farm monitoring
- AI / data analytics
- GPS, drones and connected agriculture
- Digital farm-management systems

PRIORITY B2B OPPORTUNITIES

- Pilot smart-farming solutions with Somali farms and cooperatives
- Integrate sensors and data tools into irrigation and crop management
- Partner with ICT companies, universities and innovation hubs
- Develop localized training and demonstration projects

FORUM RELEVANCE TO SOMALIA

INFERRED / HIGH POTENTIAL: Somalia's irrigation constraints and need to raise farm productivity make resource-efficient precision agriculture relevant, especially for commercial farms, cooperatives, irrigation schemes and agri-tech pilots.

PRIORITY COUNTERPARTS FOR B2B

NO.	COUNTERPART
01	Commercial farms / cooperatives
02	Agri-tech / ICT firms
03	Universities / innovation hubs
04	Irrigation companies

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Not provided

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TRADE AND LOGISTICS

SiWeGO

Italy

COMPANY PROFILE

SiWeGO is a collaborative logistics platform that connects shippers with travellers and carriers already moving along relevant routes. The model aims to reduce empty capacity, logistics costs and emissions through digital freight matching.

AREAS OF EXPERTISE

- Digital freight matching
- Collaborative logistics
- Transport-capacity optimization
- Last-mile delivery
- Sustainable logistics

PRIORITY B2B OPPORTUNITIES

- Localize the platform for Somali transport corridors
- Partner with trucking, courier and e-commerce firms
- Integrate mobile payments and digital verification
- Pilot freight matching on high-volume routes

FORUM RELEVANCE TO SOMALIA

INFERRED: A potential licensing or joint-venture model for Somali transport companies, diaspora trade corridors and e-commerce logistics.

PRIORITY COUNTERPARTS FOR B2B

NO.	COUNTERPART
01	SiWeGO seeks to connect with public transport operators, logistics and courier companies, postal operators, mobility providers, fuel station networks, municipalities, development agencies, NGOs, investors and corporate partners interested in sustainable logistics, last-mile delivery and digital mobility solutions. • Priority organizations include Hormuud Telecom, Somtel, Somali Post (Posta.so), OLA Energy Somalia, Jubba Airways, Bahari Logistics, Kafi Logistics, Madaxcadde Cargo & Logistics, HudHud Express, Jumia, UNDP Somalia, WFP Somalia, IOM Somalia, the Ministry of Commerce and Industry of Somalia, the Municipality of Mogadishu, the European Investment Bank (EIB) and the International Finance Corporation (IFC).
02	To be confirmed
03	To be confirmed
04	To be confirmed

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TRADE AND LOGISTICS

Snetor Overseas

Kenya

COMPANY PROFILE

Snetor Overseas is an international trader and distributor of polymers, plastics, chemicals, additives and related industrial raw materials. Its East Africa operation, based in Nairobi, distributes across seven regional markets including Somalia and is supported by warehouses in Kenya and Uganda. Snetor is specialized in trading and distributing petrochemicals (polymers, chemicals, additives, calcium, recycled materials) with a major focus on the African continent.

AREAS OF EXPERTISE

- Polymer and plastics distribution
- Industrial chemicals and additives
- Recycled materials
- Regional warehousing and logistics
- Technical commercial support

FORUM RELEVANCE TO SOMALIA

STATED: Snetor already covers Somalia through its East Africa network. It is directly relevant to Somali plastics, packaging, construction-material and light-manufacturing companies that require reliable industrial inputs.

PRIORITY B2B OPPORTUNITIES

- Supply polymers and chemicals to Somali manufacturers
- Identify distributors and local stockholding partners
- Connect with shipping lines, clearing agents and logistics providers
- Explore recycled-material and circular-economy opportunities

PRIORITY COUNTERPARTS FOR B2B

NO.	COUNTERPART
01	Manufacturers using polymers and chemicals in their production processes • Logisitcs partners - shipping line local offices + clearing agents + logistics providers
02	To be confirmed
03	To be confirmed
04	To be confirmed

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AGRICULTURE

Sujuvat Suomi Oy

Finland

COMPANY PROFILE

Sujuvat Suomi Oy is a Finland-based project-services company founded in 2012. The company provides specialist workforce, engineering recruitment and staff-leasing solutions for industrial, construction and renewable-energy projects. Its recent renewable-energy work includes support to large-scale solar projects through solar PV installation, electrical and mechanical works, civil and structural labour, logistics coordination, site supervision and HSE management.

AREAS OF EXPERTISE

- Renewable-energy project workforce and site services
- Solar PV installation and electrical works
- Mechanical, civil and structural project support
- Site management, supervision and HSE
- Engineering recruitment and skilled workforce mobilization

PRIORITY B2B OPPORTUNITIES

- Partner with Somali EPCs and energy companies on solar and infrastructure projects
- Support technical workforce development, site supervision and HSE capacity
- Explore skills-transfer and vocational-training partnerships
- Provide specialist project personnel for construction, energy and industrial assignments

FORUM RELEVANCE TO SOMALIA

INFERRED: Sujuvat's project-delivery and skilled-workforce model is relevant to Somalia's growing renewable-energy and infrastructure sectors, where local installation capacity, site supervision, technical skills and HSE systems are important for scaling projects sustainably.

PRIORITY COUNTERPARTS FOR B2B

NO.	COUNTERPART
01	Solar EPCs / energy companies
02	Construction / engineering firms
03	TVET / technical training institutions
04	Large project developers / contractors

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RENEWABLE ENERGY

Sunfarming GmBh

Kenya

COMPANY PROFILE

SUNfarming is a German solar developer with experience in utility-scale PV and agri-PV. Its Food & Energy Concept combines clean-power generation with agricultural production, creating dual use of land and potential local employment and training benefits. SUNfarming is a German solar company offering PV, agri-PV, and Food & Energy solutions that combine clean power, food production, training, and jobs, suited to Somalia's energy & food-security needs.

AREAS OF EXPERTISE

- Solar PV project development
- Agri-PV / dual land use
- Food & Energy concepts
- Project finance and O&M
- Training and local capacity

PRIORITY B2B OPPORTUNITIES

- Develop agri-PV pilots on irrigated or productive land
- Explore utility / C&I solar projects
- Combine power generation with horticulture or livestock activities
- Build local EPC, O&M and training partnerships

FORUM RELEVANCE TO SOMALIA

STATED: The Forum source highlights relevance to Somalia's energy transition, climate resilience, food security and green investment priorities.

PRIORITY COUNTERPARTS FOR B2B

NO.	COUNTERPART
01	UN Agencies, Energy Companies, NGOs, and Investors
02	To be confirmed
03	To be confirmed
04	To be confirmed

CONTACT DETAILS

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Not provided

WEBSITE
https://sunfarming.de/en/

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TRADE AND LOGISTICS

WaSH Innovation

Poland

COMPANY PROFILE

WaSH Innovation is a Polish social-impact technology company developing ultra-lightweight portable hygiene systems for settings without reliable running water or plumbing. Its products are designed for humanitarian, emergency, outdoor and remote-use applications. WaSH Innovation is a Polish company developing innovative, patented, portable, and water-saving hygiene solutions for areas where access to running water is limited or unavailable.

AREAS OF EXPERTISE

- Portable hygiene systems
- Water-saving taps, showers and sinks
- Humanitarian WASH technology
- Low-resource sanitation solutions

PRIORITY B2B OPPORTUNITIES

- Identify Somali distribution and institutional procurement channels
- Explore licensed local assembly where feasible
- Pilot solutions with WASH / humanitarian programmes
- Train local distributors and service partners

FORUM RELEVANCE TO SOMALIA

INFERRED: Strong fit for Somali health facilities, schools, IDP settings, remote worksites and humanitarian supply chains.

PRIORITY COUNTERPARTS FOR B2B

NO.	COUNTERPART
01	https://saacid.org/ • https://gredosom.org/
02	To be confirmed
03	To be confirmed
04	To be confirmed

CONTACT DETAILS

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RENEWABLE ENERGY

weelectrify.Africa UG

Germany

COMPANY PROFILE

weelectrify.Africa is an Africa-focused renewable-energy developer working on utility-scale wind, solar, battery storage and associated energy infrastructure, with vocational training and community development integrated into project concepts. weelectrify.Africa is a developer of pre-owned wind-turbines in windfarms including substation, transmission and distribution. Moreover we cover electrical infrastructure in general in for utilities.

AREAS OF EXPERTISE

- Wind and solar project development
- Battery storage
- Grid infrastructure
- Renewable project financing
- Vocational training

PRIORITY B2B OPPORTUNITIES

- Assess wind and solar resource opportunities
- Explore IPP / utility-scale project pipelines
- Pair investment projects with TVET and local skills development
- Identify land, offtake, financing and grid partners

FORUM RELEVANCE TO SOMALIA

STATED: Africa is the company's declared market. It is well suited for IPP, utility-scale and grid-infrastructure discussions in Somalia.

PRIORITY COUNTERPARTS FOR B2B

NO.	COUNTERPART
01	SOM-Power and any utlility or mining firm producing large amounts of electricity
02	To be confirmed
03	To be confirmed
04	To be confirmed

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TRADE AND LOGISTICS OR DIGITAL ECONOMY

wego srl

Italy

COMPANY PROFILE

Volvero is a digital vehicle-sharing platform connecting owners of cars and other vehicles with users who need short-term access. The model combines digital booking, verification and insurance to monetize under-used vehicles and expand mobility access.

AREAS OF EXPERTISE

- Vehicle-sharing technology
- Digital marketplace operations
- Fleet monetization
- Mobility data, verification and insurance integration

PRIORITY B2B OPPORTUNITIES

- Pilot vehicle-sharing with local fleets or rental companies
- Integrate Somali mobile payments and insurance
- Identify a local operating / country partner
- Assess regulatory and insurance requirements for launch

FORUM RELEVANCE TO SOMALIA

INFERRED: Relevant to Somali fleet owners, vehicle-rental companies, logistics operators and mobility startups seeking asset-light digital services.

PRIORITY COUNTERPARTS FOR B2B

NO.	COUNTERPART
01	We are interested in meeting regulators from the mobility space and insurance space to assess the opportunity of bringing our digital platform to Somalia first and gradually enter other areas of eastern Africa and nearby countries. We would also like to meet investors interested in financing a launch of volvero in their city or country and finally some experts that could act as volvero's country manager for performing the launch activities of our service.
02	To be confirmed
03	To be confirmed
04	To be confirmed

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FINANCIAL SECTOR

Zest

Italy

COMPANY PROFILE

Zest is a leading Italian innovation group active in early-stage venture capital, startup acceleration, open innovation and corporate venturing. It works with founders, companies and institutions and reports a large startup portfolio, international dealflow and multiple acceleration programmes.

AREAS OF EXPERTISE

- Startup acceleration
- Early-stage venture capital
- Open innovation
- Corporate venturing
- Innovation ecosystem development

FORUM RELEVANCE TO SOMALIA

INFERRED: A high-value counterpart for Somali incubators, hubs, startups, universities and corporates seeking acceleration, innovation challenges and investor connections.

PRIORITY B2B OPPORTUNITIES

- Explore a Somalia-focused startup acceleration programme
- Connect investment-ready startups to Zest dealflow
- Design open-innovation challenges with Somali corporates
- Build links between Somali hubs and European innovation ecosystems

PRIORITY COUNTERPARTS FOR B2B

NO.	COUNTERPART
01	Public institutions, international organizations, UNIDO partners, local incubators and accelerators, ecosystem enablers, innovation hubs, and potential clients interested in paid innovation, capacity-building and entrepreneurship support services.
02	To be confirmed
03	To be confirmed
04	To be confirmed

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